

A person in a dark suit is seated at a desk, using a black calculator with their left hand and holding a tablet with their right hand. The desk is cluttered with papers and a pen. In the background, a city skyline is visible through a window. The overall tone is professional and business-oriented.

dms

How Your Business Benefits from Managed IT Solutions

www.dmstechnology.com

How Your Business Benefits from Managed IT Solutions

As modern business evolves, so too do the technological needs of business. The concept of adding (or adding to) an in-house IT staff is quickly fading as the need grows for managed IT solutions. As your company begins to scale, managed IT solutions is one of the primary things you should consider to reinforce your growth efforts.

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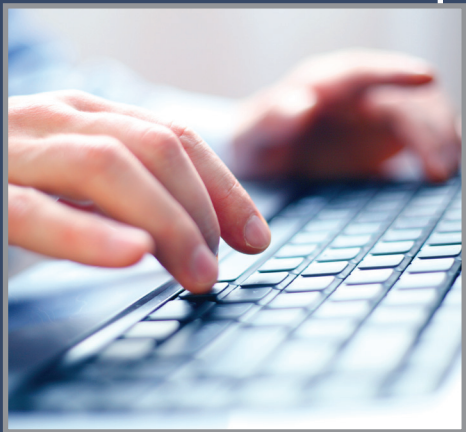
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Before you understand the importance of having quality managed IT solutions established for your business, it's even more important to understand exactly what it is, and what it can do for you, your team, and your organization as a whole.

Understanding Managed IT Solutions

First and foremost, it's important to understand that – while charge-by-the-hour break/fix IT companies only profits when your company is having problems – a managed IT solutions provider only profits when your technology is running smoothly.

Without managed IT solutions, you're left with unmonitored technology you will only discover has a problem when it fails. When that happens, you're forced to call and contract a company to come by and "fix" the problem. You endure the downtime as long as necessary to get the problem resolved, then you pay the company their established rate for their case-by-case endeavors.



Then, they leave – until something else breaks or your network once again goes down.

With managed IT solutions by DMS Technology, you get a group of experts who proactively watch over your network infrastructure and give you unlimited IT support, all for a manageable monthly fee. We ensure issues don't become problems, catching them before they can take down your network. You judge our performance by how little you have to involve yourself with IT problems. When your company stays up and running – for us – that is a job well done.

Have The Best and Save Money

The finer things in life don't always have to be cost-prohibitive or even expensive.

- Purchasing a luxury vehicle only a year or two old will save you thousands over a new car
- Shopping off the peg of a custom tailor for the “closest fit” will get you the same quality suit for a fraction of the price
- Hiring a managed IT solutions firm to run your business tech will deliver superior or at least comparable service over bringing on an in-house IT department

According to a poll of 400 IT and business professionals by the Computing Technology Industry Association:

- Almost half of organizations that use managed IT services say they've reduced their IT budgets by 25 percent by using managed services
- 50 percent said managed IT services save them 1 to 24 percent on IT costs, while a further 13 percent estimate their savings to be 50% or more

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Under a predictable flat-fee system, your business can pay off-the-peg prices for custom made-to-fit solutions. You can easily budget your ongoing IT expenses and eliminate large IT capital expenses – all while keeping your team online, working, and productive.

A Benefit Breakdown of Managed IT Solutions

When you choose to partner DMS Technology with your professional organization for your managed IT solutions, you can expect to consistently and reliably see the following:

- **Proactivity** – we don't wait to fix things after they break – we eliminate the issue before it can evolve into your problem
- **Unlimited Support** – we're here when you need us: even after hours, weekends, and holidays
- **Less Downtime** – a productive team is not one who must sit back with folded arms and wait for their network to be fixed. We keep your team working
- **All-Inclusive** – we support your network infrastructure, servers, software and hardware – even your [mobile devices](#)

All for a flat, monthly rate. You should be able to predictably know how much you'll have to pay in expenses each month. That includes your expenses for IT.





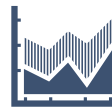
Take a look at the main motivating reasons business owners like yourselves are making the switch to managed IT solutions:

Average annual benefit \$376,323 per 100 users / \$11,970,834 overall



User Productivity

\$203,111 per 100 users /
\$6,460,961 overall



Business Productivity

\$6,256 per 100 users /
\$199,003 overall



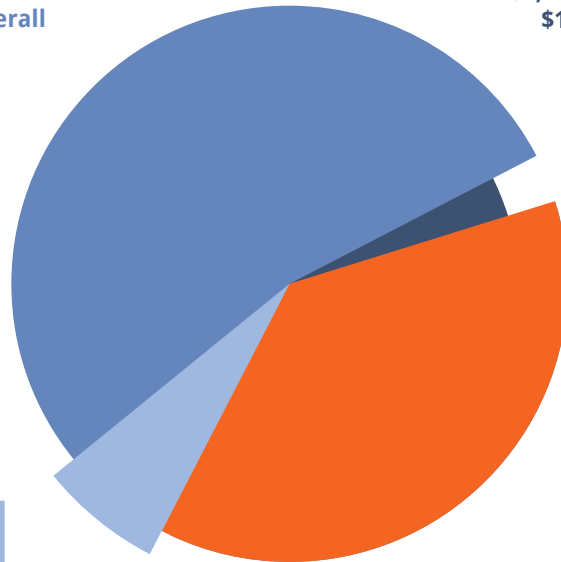
IT Staff Productivity

\$20,155 per 100 users /
\$641,131 overall



Business Productivity

\$146,801 per users /
\$4,669,740 overall



(Source: IBM)

*Based on study group average of 3,181 internal IT users

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Managed IT Solutions by DMS is the Edge Your Company Needs

In today's competitive world, you must stay with the progression of technology. If not, your competitors can and will pass you by. Imagine your network going down during one of your busiest times – how many times can your business tolerate clients switching to competitors to fulfill their immediate needs?

[DMS Technology](#) makes it possible to remain competitive while not taxing your budget. You can continue to satisfy your client's needs and keep your people working. Even in situations which are ordinarily thought of as an emergency – such as [data loss](#) or needing to [scale up quickly](#), DMS Technology is always here to be your partner and keep you working at the level you've labored so long to reach.





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